

Television and Internet Ad-Hoc Committee Report to the Venture Out Board of Directors

December 8, 2025

The role of the Television and Internet Ad-Hoc Committee as detailed in the Terms of Reference: The Committee exists to gather information related to television access in the park by surveying lot owners and analyzing survey results. The committee makes no decisions regarding television delivery options, only suggestions and recommendations to the Condo Board. The Committee will report to the Condo Board on all current and related issues. The Committee will conduct one or more surveys related to internet access through fiber and third-party television suppliers as well as other options for television.

The following sections of this report will include current contract background, identifying options, pros and cons for each option and an analysis of the survey conducted November 19th, 2025, to December 1st, 2025. Appendices will include additional information regarding DirecTV Bulk Streaming questions, cost savings comparisons for US residents, and, a link to the VO Antenna policy.

Current Contract Background

1. Venture Out originally contracted with DishTV November 2007
2. Lot owners currently pay \$10.45/month per lot via the quarterly HOA assessment (\$31.35/quarter)
3. The current contract expires on March 10, 2026
4. The contract automatically renews for 2 years unless the Board gives notice by January 9, 2026 (at least 60 days prior to the contract expiration)
5. The new 2-year contract could increase by up to 4.5% per month per lot via the quarterly HOA assessment (\$32.76)

Identified options for television service at Venture Out

1. Renew contract with Dish for coax cable-based television services
2. Owners responsible for obtaining their own television services
 - a. Owners individually contract with a television streaming services
 - b. Owners obtain an over-the-air television antenna and obtain free TV services*
 - c. Owners individually contract with Dish for coax cable-based TV services
 - d. Owners attempt to find a satellite provider*
3. Venture Out contracts with DirecTV for bulk TV streaming TV services over the internet

*note the Board passed an antenna/satellite dish resolution and policy on March 26, 2025 allowing antennas and satellite dish placement on the exterior of units.

Options for Television Services with Pros and Cons

Option #1 – Renew Dish TV (via coax-cable) for another 2 year contract

Pros:

1. Lowest cost option of providing TV services to all residents due to bulk discount pricing.
2. Access to Channel 17 through TV without needing internet or special applications.
3. Internet service is not needed.

Cons:

1. Reliability of service – some report frequent outages as well as pixilation of picture especially when more users are online in January through March.
2. Aging coax cable in areas of park - how much longer will Dish be willing to string new coax cable to address issues.
3. Coax cable being replaced by Fiber as the future delivery mechanism of TV and internet.
4. Owners pay year-round regardless of whether they are able to use it (not portable for those who live in other states or countries).

Cost: The new 2-year contract could increase by up to 4.5% per month per lot via the quarterly HOA assessment (currently \$31.35 to \$32.76)

Option #2 - Owners responsible for obtaining their own television services

A. Owners individually contract with a television streaming services

Lot owners subscribe to the services they desire for their television programming (e.g. HULU Live TV, YouTube TV, Dish TV streaming, DirecTV streaming, etc.).

Pros:

1. Choose package that contains channels you want. Customize personal preference for stations.
2. Flexibility to change providers when desired.
3. No contracts

Cons:

1. No bulk discounts
2. Internet service is required; reliable high-speed Internet is recommended
3. Channel 17 would have to be delivered by another means such as YouTube channel or local application via internet

Cost: Determined by owner choice of streaming service – typically \$70 to \$100+ per month per streaming service.

B. Owners obtain an over the air television antenna and obtain TV services

Antenna (either indoor or external to unit) connects to a television and picks up local programming over the air

Pros:

1. The only cost to owner is the cost of purchasing an antenna
2. Can view ABC, NBC, CBS, Fox, ION local, regional and national channels
3. Other programming is also available.
4. Does not require internet
 - a. The FCC is currently modifying rules for over the air transmission of TV services and future services will not require internet but will offer additional options if internet is available in the home.

Cons:

1. Limited to four major networks plus other free channels
2. Unable to access Channel 17

Cost: Antennas typically cost \$30-\$50 for indoor devices and can be higher for those attached external to the unit. The Board passed an antenna resolution and policy on March 26, 2025, allowing external antennas/satellite dish placement on units. (Appendix D)

C. Owners individually contract with Dish for coax cable-based TV services

The committee was unable to obtain specific information regarding Dish's interest or willingness to provide coax cable delivered TV services on an individually contracted basis to residents. The General Manager reported that when he asked what the cost would be for individual residents, he was given the amount of \$90/month. The committee did note that this is the same cost residents would be charged for Dish TV streaming services on an individual basis.

D. Owners attempt to find a satellite provider

The committee was unable to obtain specific information regarding the availability of satellite dish services. It appeared that while these may still be available, the major TV cable/satellite companies are moving to streaming as the preferred mechanism for delivering TV services. Owners would be responsible for following VO rules regarding placement of the satellite dish on their unit.

Option #3 -- Venture Out contracts with DirecTV for bulk TV

DirecTV streaming is a television service that offers comprehensive entertainment programming with options for individual upgrade packages.

Pros:

1. Wide array of channels (including premium channels: Paramount+, Showtime, Max)
2. Significant cost savings over retail charges (cost savings of \$53 to \$60 per month – see Appendix C for details)

3. Portability (U.S. locations only – not available to Canadians) – U.S. residents could stream DirecTV year-round when not located at Venture Out potentially saving themselves \$600 to \$750 per year on their TV costs (Appendix B)
4. TV Service can be viewed on multiple devices (phone, tablet, iPad, television)
5. Dedicated application for viewing Channel 17
6. Unlimited cloud based digital video recording (DVR) storage for TV programming. Recorded programs are stored for 9 months.
7. Simultaneous streaming and recording (watching one channel while recording another)
8. Can share your account with family or friends at no additional cost (see Appendix D for explanation).

Cons:

1. Internet access required to view television programming including Channel 17
2. Portability not an option for Canadians

Cost: The basic plan is \$29.74 per month per lot, about a \$20 per month increase over what residents currently pay for DishTV (\$10.45/month). This fee would continue to be included in resident quarterly HOA assessments. They also offered another plan at \$41.74 per month per lot.

Appendix A contains a Question and Answer document from a conversation with the DirecTV representative.

Appendix D contains information about sharing your account with family and friends

Survey Results

The committee conducted a survey of all residents from November 19th to December 1, 2025. It received responses from 681 residents. If a resident responded more than once only the first response was counted. Of those responding 553 were part-time seasonal residents and 128 were full-time year-round residents, and 475 were US residents and 196 were Canadian. Responses to Question #3 (Whether to renew the Dish Contract) and Question #4 (if not renewing Dish which option is preferred) are broken down by VO residency status and State/Country status.

Results

Total Responses 681 (Note many were two people from same address so do not confuse total number with different households)

Demographics

Part-Time (553) 81% (seasonal)
Full-time (128) 19% (year round)

Residency

US (475) 70%
Canada (196) 29% (Note: Canadian owners comprise 21% of owners in VO)
Other (10) 1%

DishTV Contract Renewal

Yes, renew the contract (347) 51%
No, do not renew the contract (334) 49%

Of those responding – Question #3 - Yes, RENEW the DishTV contract

US (240) 69%
Canadian (105) 30%
Other (2) 1%

(Note: 69, or 20%, of those who selected “Yes, renew the DishTV contract” also answered question #4 which was “If you choose to not renew the dish contract select one of the following responses)

US	Would/will pursue other	(16)	7%
	Would like the park to explore DirecTV	(32)	13%
Canadian	Would/will pursue other	(7)	7%
	Would like the park to explore DirecTV	(13)	12%
Other	Would like the park to explore DirecTV	(1)	50%

Cumulative

Pursue Other (23) 33%
Explore DirecTV (46) 67%

Of those responding – Question #3 - No, DO NOT RENEW the DishTV contract

US	(235)	70%		
			They would/will pursue other	(96) 42%
			They would like the park to explore DirecTV	(136) 58%
Canadian	(91)	27%		
			They would/will pursue other	(42) 46%
			They would like the park to explore DirecTV	(48) 54%
Other	(8)	3%		
			They would/will pursue other	(4) 50%
			They would like the park to explore DirecTV	(4) 50%
Cumulative			Pursue Other	(142) 43%
			Explore DirecTV	(188) 57%

RENEW and DO NOT RENEW Overall

Pursue Other	(165)	24%
Explore DirecTV	(234)	34%

Summary

While the TOR allows the Committee to make a suggestion, or recommendation, to the Board on this issue, the Committee agreed to let this report stand as it is presented. Individual committee members plan to speak at the Board meeting when this is on the agenda and express their personal perspective and preference.

As a part of the research for this report, information was shared by DirecTV regarding transition from cable TV to streaming TV if that option was selected. This information described how the transition would be handled so that there would be no disruption in provision of TV services. This information has been shared with the Board Liaison to our committee as well as the General Manager.

Appendices

A. Questions and Answers from DirecTV

Notes from telephone conversation with Jesse Brosnan – DirecTV Bulk Stream Representative

1. Do you get local channels when taking home?
 - a. Yes – based on IP address of your internet provider
 - b. Are you limited in how many times you can move back and forth in one year? No
2. Why do we only get two devices – many have more than two TVs either at VO or at home?
 - a. You do not need to use their device to access the streaming service – you can use Amazon Fire Stick, Roku, Apple TV or the Apps on your smart TV. They like their remote control over these others. Plus their device connected to TV has USB port which they can connect a keyboard to make entering passwords easier.
 - b. What if you want more devices – what is the cost? \$120 per device beyond the two included. (updated 11/19/2025)
 - c. Boxes/remotes are not IR so do not need line of sight to work.
 - d. NOTE: these are small boxes not dongles like Amazon FireStick or Roku – the size of the boxes are 6” wide, 6 ¼” deep, ¾” tall.
3. Unlimited Cloud based digital video recording (DVR) – how long are recordings stored?
 - a. 9 months
4. Channel 17 Community Channel – can you see this even when out of state?
 - a. Yes, this is being handled by a separate App that VO IT staff have agreed will work here.
5. If VO goes with the base subscription (Entertainment Package) costing \$29.27 per month, can individuals upgrade to premium packages to get special channels?
 - a. Yes, individual residents can upgrade at their personal cost. Entertainment to Choice package is an additional \$32, Entertainment to Ultimate is an additional \$48 and Entertainment to Premier is \$95 – these are all additional to the Entertainment Package (\$29.27) cost included in the HOA fee. These would be billed individually to residents.
 - b. See attached spreadsheet for cost comparisons with other streaming services.
6. Share with Family or friends – how does this work?
 - a. There can be two concurrent streams including your homebase. One stream can be your home address and one can be at another address.
7. No smart TV needed but do they need a TV with an HDMI port?
 - a. Yes – HDMI port is required.
8. Length of Contract and cost increases limit included?
 - a. 5-year contract, annual increase up to 5%, in the recent two years were 1 and 1.5%.
9. TV “box”. See 2.d. above for dimensions. DirecTV consumer and DirecTV Bulk are two different divisions in the DirecTV company, and each uses different hardware. Consumer division uses dongles (much like Amazon FireStick and Roku) while Bulk uses the “box”.

B. Cost saving comparisons for US residents who currently stream TV at VO as well as at their home.

Current Dish Cable TV Costs Per Owner

Monthly Cost	Quarter	Annual
\$10.45	\$31.35	\$125.38
VO Parkwide Monthly Bill		
\$18,273.77		

Top Streaming Services (with local channels) Per Month

YouTube TV	\$83.00
Hulu Live TV	\$90.00
DirecTV	\$95.00
Dish Streaming	\$90.00

Cost Comparison for DirecTV Bulk Price versus Consumer DirecTV Retail Costs

DirecTV Package	VO Bulk Price	Retail Price	Savings
Entertainment	\$30	\$90	\$60
Choice	\$42	\$95	\$53
Ultimate	\$56	\$125	\$69

**Savings for US owners who currently stream TV at VO and at home
This uses YouTubeTV sas an example**

	Current	VO DirecTV Costs	
		Entertainment	Choice
YouTube TV per month	\$83.00		
VO TV portion of HOA Fee	\$10.45	\$30.00	\$42.00
Total TV costs per month	\$93.45	\$30.00	\$42.00
Total TV costs per year	\$1,121.40	\$360.00	\$504.00
Savings over Current Costs		\$761.00	\$617.00

Being able to use the DirecTV streaming service here and at home presents an opportunity for savings for owners

C. Venture Out Antenna Resolution and Policy

1. https://ventureoutmesa.com/antenna_resolution_20250175450/?no_frame=1

D. Can share your account with family or friends at no additional cost – Explanation

- Number of streams that you can have when you are at your home base = 20
- You can stream as many apps as you want as that does not affect the simultaneous streams.
- Number of concurrent streams outside of home base = 3 – 2 devices and 1 DIRECTV App stream
- When snowbirds take their devices home, they have the option to update their location and get locals where they are.
- If snowbirds want to keep their Arizona locals when they are home, they can choose to not update their location and they would keep Arizona locals.
- What I am confirming is if a snowbird takes their device home AND updates their location to get their local stations = does that change their home base?
- The only thing that would really affect is if any residents are sharing their accounts with friends/family due to the out of home base streams.
- There is only one login for all streams and whatever programming that is subscribed to can be watched at the home base or out of the home base.
- When the resident devices are activated at Venture Out the device will pick up your initial IP address and this will tell the devices that this is your home base.
- If you take the devices back home, the device will automatically detect that you are at a different IP address location and update your local stations. This does not update your home base.
- If you want to update your home base there is a setting in the device that will allow you to do that. The only time that someone would update their home base when they leave Venture Out is if they are using more than 2 devices. The devices will let you know that this is needed when that happens.

Information provided by Jesse Brosnan – DirecTV Bulk Stream Representative via email December 2 and 3 2025