

Venture Out DishTV Contract Renewal Survey

Please respond by December 1st

Thank you for your input!

DECISION POINT: Venture Out's Condo Board is facing a decision whether to renew park-wide DishTV for another two years. Is the contract renewal an effective use of community funds, considering the available alternative services and needs of all residents? The purpose of this survey is to gather lot owner feedback regarding this decision.

BACKGROUND:

- Venture Out originally contracted with DishTV November 2007
- Lot owners pay \$10.45/month per lot via the quarterly HOA assessment (\$31.35/quarter)
- The current contract expires on March 10, 2026
- The contract automatically renews unless the Board gives notice by January 10, 2026 (at least 60 days prior to the contract expiration)
- The a new 2-year contract could increase by up to 4.5%/month per lot via the quarterly HOA assessment

Question 1: What is your Venture Out residency status?

- Part-time (seasonal)
- Full-time (rounder)

Question 2: Where do you live when not residing at Venture Out?

- United States
- Canada
- Other

CURRENT PROVIDER

DishTV via Cable (Bulk)

Pros: Lower cost, bulk discount pricing, Channel 17 access, home Internet service is not required

Cons: Reliability, aging cable-based infrastructure, pay whether or not used

Cost: The contract renewal rate increase could be up to 4.5%/month per lot via the quarterly HOA assessment.

OTHER OPTIONS

Self-Selected Streaming

Lot owners subscribe to the services they desire for their television programming (e.g. HULU Live TV, YouTube TV, individual DishTV subscription, etc.).

Pros: Customize to personal preferences, flexible (ability to change as needed)

Cons: No bulk discounts, home Internet service is required, Channel 17 would need to be delivered by another means

Cost: Determined by owner choice of streaming service.

Over-Air-Digital Antenna

Antenna connects to a television cable and picks up local programming over the air.

Pros: Cost, does not require home Internet service

Cons: Limited to the four major networks plus other free channels, unable to access Channel 17

Cost: Antennas typically cost about \$30-\$50.

DirecTV Bulk Streaming

DirecTV is a television streaming service that offers comprehensive entertainment programming with options for individual upgrade packages.

Pros: Wide array of channels (including Paramount+, Showtime, Max), portability (U.S. locations only), deliverable to multiple devices (phone, tablet, iPad, television), dedicated application for Channel 17, unlimited DVR storage

Cons: Internet access required to view television programming including Channel 17

Cost: The basic plan is \$30/month per lot, about a \$20 per month increase over what residents currently pay for DishTV (\$10.45/month). This fee would continue to be included in resident quarterly HOA assessments.

Question 3: Select Option 1 or Option 2

- Option 1: **RENEW** the DishTV contract.
- Option 2: **DO NOT RENEW** the DishTV contract.

Question 4: If you chose **DO NOT RENEW** the DishTV contract, please select one of the following:

- I would like the Venture Out Condo Board to evaluate the proposal received from DirecTV for park-wide bulk digital streaming.
- I will pursue other means to obtain television programming on my own such as a digital antenna or another streaming service.

COMMENTS: